Common Hope’s mission is to promote hope and opportunity in Guatemala, partnering with children, families, and communities who want to participate in a process of development to improve their lives through education, housing, and health care.
Dear friends,

A few years ago you met John Joseph in our 2011 annual report. He was a first grader then, and dreamed of becoming a doctor. It was just the beginning of his journey towards high school graduation. Along with his parents, and generous support from you, we made the commitment to help him get there.

For thirty years you have made it possible for thousands of children like John Joseph to pursue their dream of an education, and for their parents to build better lives for their families at the same time. In 2016, our 30th anniversary year, $.83 of every dollar was spent directly supporting our programs in education, health care, housing and family development. We served more than 3,400 students and their families, and because you believed, another 169 young men and women achieved their dream of a high school graduation through our partnership with their families—bringing lasting benefits not only for them but for their children and future generations to come.

Our work is generational. When we welcome a new family to Common Hope, we plan to be there through high school graduation. We have added critical interventions along the way to ensure that students are able to do well in first grade – the first time – so like John Joseph they begin their education strong. Their next critical milestone is completing 7th grade, where many students struggle to continue their studies, particularly if they have repeated grades along the way. Choosing a career in 9th grade is the last big hurdle before graduation, and we begin working with kids in junior high to explore their interests and strengths so they choose their own best path. Throughout this journey we walk alongside their families.

John Joseph continues on his journey. He’s 13 now, and is studying in 6th grade—passing every one of his classes along the way. He’s halfway there. As he approaches 7th grade, we expect that John Joseph will continue to do well. He’s not sure he still wants to be a doctor, but has a newfound interest in learning different languages, as he wants to be able to communicate with people from other parts of the world. Whatever path he chooses, I am confident that with the continued support from his family, his sponsor, and the people of Common Hope, he will achieve his dreams.

Our mission is possible because of the hope that you have given those just starting school, those nearing junior high and high school graduation, and those graduates who are already giving back to their communities. Thank you for your continued generosity, and your willingness to entrust us to provide opportunities for another generation of children and their families.

Gratefully,

Shari Blindt
Executive Director
PRENATAL & INFANT CARE
Expecting mothers receive the support and services they need to give birth to a healthy, thriving child.
190 prenatal visits

SPONSORSHIP
The extra support and encouragement a sponsor provides can be the difference between a student dropping out or graduating.
371 visits from sponsors

EARLY CHILDHOOD LITERACY PROGRAM
Connecting parents and children through stories and books.
8,577 library visits | 15,403 books borrowed

NURTURING PARENTING PROGRAM
Teaching parents early stimulation activities, helping develop a bond and positive parenting techniques.
157 families graduated

SCHOOL
Students attend school with everything they need to be successful including school supplies, uniforms, shoes, and textbooks.
3,433 total students served

SOCIAL WORK
Each family works with a social worker to set long-term goals and create positive change in their lives. Social workers help families with housing issues and health needs, and they keep families on track toward their goals.
12,659 social work visits | 12,160 clinic visits

HOMEWORK CLUBS
If a student needs extra help in math, they can go to the homework club for tutoring.
724 students attended

COMPUTER LABS
If assignments require access to a computer or the Internet, Common Hope students can head to the computer lab to access resources that help them stay on track in school.
11,541 computer lab visits

YOUTH PROGRAMS
Weekly youth group activities aimed at improving grades, increasing self-esteem and critical thinking skills, and providing leadership opportunities.
247 average weekly participants

CAREER ORIENTATION
Career orientation helps students explore their dreams for the future, understand different career paths, the realities of the job market, along with personal strengths and weaknesses.
218 ninth graders & parents

GRADUATION
In Guatemala, students who graduate from high school double their lifetime earning potential and are far more likely to break the cycle of poverty for their family.
169 grads in 2016 | 1,930 total grads to date

A STUDENT’S JOURNEY TO GRADUATION

JOHN JOSEPH
age 6

JOHN JOSEPH
age 13

JOHN JOSEPH
age 13

**2016 FINANCIALS**

**OPERATING REVENUE**

<table>
<thead>
<tr>
<th></th>
<th>2015</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sponsors &amp; Partners</td>
<td>$1,930,047</td>
<td>$1,953,187</td>
</tr>
<tr>
<td>Gifts From Individuals</td>
<td>$932,692</td>
<td>$1,055,073</td>
</tr>
<tr>
<td>Gifts From Organizations</td>
<td>$1,303,315</td>
<td>$1,278,194</td>
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<tr>
<td>Other Revenue</td>
<td>$129,224</td>
<td>$208,053</td>
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<tr>
<td><strong>TOTAL OPERATING REVENUE</strong></td>
<td>$4,496,777</td>
<td>$4,545,347</td>
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</tbody>
</table>

**OPERATING EXPENSES**

<table>
<thead>
<tr>
<th></th>
<th>2015</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>$1,887,020</td>
<td>$1,900,671</td>
</tr>
<tr>
<td>Family &amp; Comm Development</td>
<td>$540,099</td>
<td>$508,692</td>
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<tr>
<td>Health Care</td>
<td>$560,543</td>
<td>$590,503</td>
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<tr>
<td>Housing</td>
<td>$180,832</td>
<td>$163,630</td>
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<tr>
<td><strong>TOTAL PROGRAM SERVICES</strong></td>
<td>$3,588,494</td>
<td>$3,713,406</td>
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<tr>
<td>Mgmt &amp; General</td>
<td>$543,239</td>
<td>$521,667</td>
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<tr>
<td>Fundraising</td>
<td>$284,836</td>
<td>$264,272</td>
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<tr>
<td><strong>TOTAL OPERATING EXPENSES</strong></td>
<td>$4,396,569</td>
<td>$4,499,435</td>
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</table>

**NET ASSETS**

<table>
<thead>
<tr>
<th></th>
<th>2015</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating Revenue</td>
<td>($100,392)</td>
<td>($78,687)</td>
</tr>
<tr>
<td>Less Operating Expenses</td>
<td>($100,392)</td>
<td>($78,687)</td>
</tr>
<tr>
<td>Non-operating Activity*</td>
<td>$21,705</td>
<td>$37,518</td>
</tr>
<tr>
<td>Increase, Decrease In Net Assets</td>
<td>($78,687)</td>
<td>$53,430</td>
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<tr>
<td><strong>NET ASSETS, BEGINNING OF YEAR</strong></td>
<td>$6,013,115</td>
<td>$5,934,428</td>
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<tr>
<td><strong>NET ASSETS, END OF YEAR</strong></td>
<td>$5,934,428</td>
<td>$6,017,858</td>
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</tbody>
</table>

*Non Operating Activity reflects changes in the value of investments and gains/(losses) from the sale of fixed assets.

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Common Hope is a 501(c)(3) not-for-profit corporation founded in 1986 and audited annually. Our complete financial statements, audited by Boulay, are available on our website.
The Common Hope Esperanza Society is designed to recognize leadership donors and their generosity. The Esperanza Society recognizes donors who contribute a cumulative gift of $1,000 or greater (does not include vision teams, special event giving, or corporate grants).

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**$1,000-$2,499**
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- Gary & Mary Doten
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- Kathleen Fauch
- Chelsea & Scott Fairau
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- Erin & Jason Kuske
- Robert & Teresa Laing
- Laura & Matt Lamb
- Lynette Lamb
- Rob & Ruth Henkle
- House of Hope Breakfast Group
- Joel & Beth Larkin
- John & Karen Larense
- Dick & Linda Lauterbach
- Sherry & Michael Leblang
- Lloyd Lee & Lynanne Jacob
- Vernon & Mary Ann Lenz
- Joseph & Brenda Lenz
- Kathy & Allen Lenzenreiter
- Robert & Amy Libby
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- Jon & Rob Lohndberg
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- Rochelle Major
- Ed & Deanne Manansala
- Deanne Manolis
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- Brenda & Neil Marrist
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- Teresa & Michael Marshall
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- Dan & Bob Martinez
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- Cathy Mathwig
- Steven McNabey
- Family Foundation
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- Hugh McEoy
- Sue McKe
- Dede & Brad McLa
- Anne McLaughlin Drake
- Katie McMillan & Dan Haller
- Larana Robinson McVay & Jim McCay
- Michael & Melissa Meaban
- Dick & Carol Miller
- Tim Meier & Mark Funk
- Anthony Mingare
- Al Mittegger
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- The Neviski Family
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- Kayla

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- Tom & Katie Sullivan
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- Tom Sweeney
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- Paul & Judy Tabb
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- Al & Kathy Breithaupt
- Brittney Thompson
- Mary Thompson
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Carol Tollefort & Gary Gullikson
Michael Toman
Jerry & Irene Tjeborg
Tommy Grazz High School
Diane Tracy
Don & Dee Trauer
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Peter & Joan Marie Ulland
United Methodist Church of Yakula
University of Notre Dame
Joan Uelmann
Jennifer & Richard Valtierra
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Eric Velden
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Roseanne & Bill Wilson
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Lisa Wrooncke
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Gene Wolflosten
Sharon & Paul Wussow
Marnie Yanasek
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Brian & Mary Zelitchson
Molly Zinny

ESPERANZA SOCIETY

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$1,500 - $9,999

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Shari & Thomas Andrews
Michael & Doreen Ball
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Bithyminous Roadways
Mary Brady
Dean & Cheryl Broadhead
Doug & Jeanne Brown
Genevieve Chamberlin
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Elaine Christiansen
Earl & Virginia Combs Foundation
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Curbide Lawn Care
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The Marc David Foundation
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First Congregational Church of Western Springs
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Patricia Ronting
Bud & Pat Ryan
Evin & Kathy Sawyer
The John & Kathleen Schreiber Foundation
Catherine & John Seibyl
Sign-Zone
Wendy & Greg Vichich

LEGACY GIFTS

The Estate of Marie Erickson

Outcomes

Thanks to our generous donors, Common Hope students are achieving the desired outcomes. These goals are: for each student to graduate from high school or a vocational equivalent, to develop critical thinking skills, and to become a multiplier of our work in their community.

Common Hope takes great care to ensure the accuracy of our donor records. If we have made an error in our lists, we apologize and ask that you contact us at 651-287-0799. ¡Gracias!